# **ATTACHMENT 3**

# CITY OF LAS VEGAS REDEVELOPMENT AGENCY

# **Tax Increment Financing Application Summary**

# **Applicant Information**

Project Name/Applicant Name: World Jewelry Center							
Name of Corporation and Development Entity: Heritage-New	vada VIII, LLC						
Applicant Business Address: 421 N. Beverly Dr., Ste 350							
Beverly Hills, CA 90210							
Contact Name: Robert Zarnegin							
Contact Phone: <u>310-888-8864</u> Fax: <u>310-858-9155</u> Ema	il: <u>info@worldjewelryce</u>	nter.com					
Federal Tax ID Number: <u>56-2508183</u>							
Type of Business Entity: Corporation Partnership Limited Liability Company, Other:	State of Incorpor	ation					
Project Information (Estimated Value	es at the Time of Sul	omission)					
Project address/location: <u>Union Park ("Parcel E") Las Vegas</u>	NV						
Has site plan been submitted: Yes Date Submitted: 10/09/		ber: SDR-25059					
Assessor Parcel Number(s): <u>139-34-110-004</u>			-				
	Size: 1,210,352 so	g. ft. No. of Floor	s: <u>57</u>				
No. of Parking Spaces: 2,778	, ,	•					
Type of Project: For Sale Condo Residential Rental							
Residential – Total Sq. Ft. Mixed U	Jse – Total Sq. Ft. <u>1,2</u>	10,352					
Residential Unit Breakdown:							
No. of Units Sq. Ft. of Units	Base Sale Price	Price per Sq. Ft.					
Studio 9 794	\$857,728	\$1,080					
One-Bedroom <u>12</u> <u>959</u>	\$1,313,422	\$ <u>1,370</u>					
Two-Bedroom <u>72</u> <u>1,463</u>	\$2,166,595	\$ <u>1,481</u>					
Three-Bedroom <u>4</u> <u>2,474</u>	\$ <u>3,680,083</u>	\$ <u>1,488</u>					
Other <u>1</u> <u>5,167</u>	\$12,021,765	\$2,327					
Total No. of Units 98							
			_				
	urces of Funds:	<u>Amount</u>	Percent				
	Owners Equity	\$92,718,503	10.00%				
	Construction Loan	\$568,633,372	61.33%				
	Mezzanine	\$ <u>185,437,007</u>	<u>20.00</u> %				
	Seller Carry back	\$0	_0.00_%				
d. Soft Costs \$314,115,778 33.88% e.	Tax Increment	\$81,386,167	_8.78%				
f.	Other	\$	%				
	TOTAL	\$ <u>927,185,033</u>	100.00%				
Total Estimated Project Cost: \$_927,185,033	Estimated Construct	tion Start Date: 200	)9				
Estimated Total Amount of Tax Increment Financing Reque							
No. of years TIF rebate requested: 20 (No rebates after cales							
Estimated Annual TIF rebate generated: \$ 8,314,051							
Do you have a market feasibility study? Yes Yes	No If Yes, please	attach.					

Please list what public improvement(s) are eligible for tax increment financing and estimated cost:

	Category A	<b>Estimated Cost</b>	Cate	gory A	Estimated Cost
1)	Streets, Curbs, Gutters:	\$ <u>1,982,093</u>	10)	Paving/Driveways:	\$
2)	Water Lines:	\$_ <u>180,000</u>	11)	Flood Control:	\$
3)	Sanitary Sewer Lines:	\$0_	12)	Mass/Public Transit Facilities:	
4)	Storm Drainage Facilities:	\$	13)	Culverts, Manholes:	\$
5)	Ramps/Roads/Bridges:	\$	14)	Off-Street Parking Structures:	\$_97,016,314_
6)	Retaining Walls/Tunnels Artificial Lighting	\$ \$	15) 16)	Landscaping/Fencing: Site Work/Grading:	\$ <u>0</u> \$ <u>2,554,951</u>
7) 8)	Traffic Signals:	\$	17)	Walkways:	\$ <u>2,334,931_</u> \$
9)	Sidewalks:	\$	18)	Signage:	\$ 550,000
7)	Sidewalks.	Ψ	10)	TOTAL CATEGORY A	\$ <u>102,283,358</u>
	Category B	Estimated Cost	Cate	gory B	Estimated Cost
1)	Electrical Services:	\$ 55,000	4)	Telecom Services:	\$
2)	Utility Infrastructure:	\$ 2,771,473	5)	Utility Relocation:*	\$
3)	Utility Under-grounding:*		6)	Other Items:	\$
			(f)	TOTAL CATEGORY B	\$_2,826,473
				GRAND TOTAL of A & B	\$105,109,831
(PI	ease provide detail of "Othe	er Items" and provide	explan	ation why it qualifies as a public	: improvement.)
* N.	ota - Poutoina to qualified public	improvements that may in	aaluda av	n-sites and off-sites, according to the c	itu'a plana
				-	50 S50
Bu tea	170	ess, Work & Fax pho	ne num	bers for the following members	of the development
tea		See attached Project I	Director	у	
	Architect/Engineers:	Altoon + Porter Arch	itects		
	Attorney:				······································
	Accountant:				
	Project Manager:				
	Construction Manager:				
	Development Consultant				
				oradon	
	Property Owner(s), if dif	ferent than developer	:		

# TIF Application Submittal Requirements for Agency Consideration

(Note to Applicant – Before final RDA Board approval, all Exhibits from the checklist must be complete before RDA staff will submit your request for tax increment financing to the RDA Board.)

Submittals Required for Preliminary Qualification (from checklist below)  Exhibit A – Tax Increment Application Affidavit
Exhibit B – History of the Development Entity
Exhibit C – Site Plan and Rendering (Addressed in OPA and DDA documents)
Exhibit D – List and Breakdown of Sources and Uses of Funds to undertake project (Addressed in OPA
and DDA documents)
Exhibit E – Explanation how project complies with RDA Plan
(Note: Please see attached Exhibit A, which incorporates all requested items into one Developer affidavit)
<u>Checklist</u>
Exhibit A - Tax Increment Application Affidavit (submitted for preliminary qualification):
Developer will pay Prevailing Wage for the Project as determined by the Nevada State Labor
<ul> <li>Commissioner;</li> <li>☑ Developer will submit Employment Plan and comply with RDA Employment Plan Policy;</li> <li>☑ Developer will pay RDA Application Fee equal to one-half of one percent (1/2 % of 1 %) of the total tax increment used for project; (addressed in OPA)</li> <li>☑ Developer will list and cost out all eligible qualified Public Improvements for Tax Increment Financing;</li> </ul>
Developer will acknowledge the maximum tax rebate available for the project;  Developer and/or lead financing entity sign affidavit that the project would not be financially feasible, if it were not for the RDA's Tax Increment Financing.  Exhibit B – Declaration of Development Team and Disclosure of Principals and Entity, including:
History of the Development Entity (submitted for preliminary qualification)  Resumes of all principals and key individuals  Organizational structure of the development entity  Evidence of site control (i.e. deed, option to purchase, or purchase contract) (addressed in DDA documents)  Exhibit C – Description and Narrative of the Development Project, including:(Addressed in OPA and DDA)
<ul> <li>         ☐ Copies of Project Contracts and/or Memoranda of Understanding         ☐ Detailed Performance/Construction Schedule         ☐ Site Plan and Rendering (submitted for preliminary qualification)     </li> <li>         ☐ Exhibit D – Project Funding and Financial Information, including: (Addressed in OPA and DDA)     </li> </ul>
<ul> <li>∠ List and breakdown of Sources and Uses of Funds to undertake project (submitted for preliminary qualification)</li> <li>∠ Pro-forma statements for five (5) years or length of ownership of Development entity</li> <li>∠ Current financial statements (2 yrs); P &amp; L (2 yrs); and Balance Sheet (2 yrs)</li> <li>∠ Current banking relationships</li> <li>∠ Performance bond references</li> <li>∠ Demonstration that performance bonds are required, finding of necessity</li> </ul>
Exhibit E – Explanation how project complies with RDA Plan

#### **EXHIBIT A**

#### TAX INCREMENT APPLICATION AFFIDAVIT

- I, Daniel E. Parks, being first duly sworn, depose and state under penalty of perjury as follows:
- 1. I am a corporate officer, managing member, or sole proprietor of Heritage-Nevada VIII, I ("Applicant"), a company duly organized in the State of Nevada as a Limited Liability Comp (Corporation/LLC/Sole Proprietorship). The Applicant submits this application requesting tax increme financing for the project located at Union Park ("Parcel E") in Las Vegas, Nevada ("Site"). The Application for the purpose obtaining financial assistance under the City of Las Vegas Redevelopment Agency Tax Increment Finance Program ("TIF Program") and is true and complete to the best of the Applicant's knowledge and belief.
- 2. I hereby warrant that tax increment financing assistance from the Agency will allow Applicant to undertake and complete the project which it could not otherwise do. Completion of this prowill result in substantial benefit to the Redevelopment Plan Area and the neighborhood adjacent to the Probecause of one or more of the following reasons (Please check all applicable reasons):
  - one or more of the following reasons (Please check all applicable reasons):

    X a. Encourage the creation of new business or other appropriate development;

    X b. Create jobs or other business opportunities for nearby residents;

    X c. Increase local revenues from desirable sources;

    X d. Increase levels of desirable human activity in the redevelopment area or the immediate neighborhood in which the redevelopment area is located;

    X e. Possess attributes that are unique, either as to type of use or level of quality and design;

    X f. Require for their construction, installation or operation the use of qualified and trained labor; and

    X g. Demonstrate greater social or financial benefits to the community than would a
  - similar set of buildings, facilities, structures or other improvements not paid for by the Agency.
- 3. The Applicant hereby acknowledges and declares that it will comply with the follow submittal requirements for tax increment financing assistance from the Agency:
  - a. Applicant will pay Prevailing Wage for the Project as determined by the Nevada State Labor Commissioner;
  - Applicant will submit Employment Plan and comply with Agency Employment Plan Policy;
  - c. Applicant will list and cost out all qualified Public Improvements for tax increment financing;

- d. Applicant will acknowledge the maximum tax rebate available for the project;
- e. Applicant will pay a tax increment financing origination fee of \$15,000 to the Agency at time of application submittal for Agency consideration;
- f. Applicant will be required to pay the Agency one-half of one percent of the maximum tax increment available for the project as an Agency administration pursuant to the Owner Participation Agreement. fee, which will be deducted out of the first tax increment rebate check fee to the Applicant at completion of the Project; and
- 4. The applicant acknowledges and declares that no other reasonable means of financing buildings, facilities, structures or other improvements are available, because of one or more of the follo reason(s) as checked by the Applicant:
  - \_\_\_\_\_\_a. The Project, if financed by the Applicant through cash on hand or through debt finar from a private lender, would not result in a reasonable rate of return to the Applicant; a
  - b. The Applicant would not undertake the full set of improvements contemplated in Ex C- Description and Narrative of the Development Project through resources reasor available to the Applicant.
- 5. The undersigned Applicant hereby agrees that the Applicant shall at all times indemnify hold harmless the City of Las Vegas Redevelopment Agency, its employees, officers, directors, and consul against all losses, costs, damages, expenses, and liabilities of any nature directly or indirectly resulting f arising out of or relating to the acceptance, consideration, approval, or disapproval of this application fo increment financing assistance.

DATED this 71st day of December, 2007

Chief Financial Officer

Title

SIGNED AND SWORN TO before

me this 21st day of December, 2007, by MCESQUEL

NOTARY PUBLIC

My commission Expires: JULY 8, 2011

M. L. ESQUIVEL
Commission # 1756100
Notary Public - California
Los Angeles County
My Comm. Expires Jul 8, 2011

# **EXHIBIT B**

# Declaration of Development Team and Disclosure of Principals and Entity

Attachment 1 – History of the Development Entity (submitted for preliminary qualification)

Attachment 2 – Resumes of all Principals and Key Individuals

Attachment 3 – Organizational Structure of the Development Entity

Attachment 4 – Evidence of Site Control (i.e. deed, option to purchase, or purchase contract)

#### **Corporate Summary**

Based in Beverly Hills California, Probity International Corporation has extensive experience in acquiring, developing, financing, managing and leasing office, retail, industrial, hotel and residential properties throughout the United States, with an emphasis in Southern California.

The Company invests for its own account and for a select number of joint venture partners who, like Probity, desire to own real estate for long-term appreciation and cash flow. Probity specializes in developing and owning prime location properties situated in infill, urban and suburban areas throughout the United States.

#### Corporate Philosophy

Probity International Corporation focuses on developing and owning top-tier real estate and hotel projects that require superior design and creative solutions. Whether dealing with its tenants, customers, employees, vendors, or joint venture partners, Probity is committed to consistently adhering to the highest standards of integrity and ethics.

The Company prides itself on its ability to offer all of the services of a large real estate company while maintaining the agility, responsiveness and attention to detail that is characteristic of a smaller organization. The corporate office is staffed with exceptionally competent and experienced individuals who are committed to providing the highest standard of service and to ensuring each project's success.

#### **Family History**

The Zarnegin family's patriarch, Mr. R.S. Zarnegin, began his business career at a very young age, when he first opened a consumer electronics sales and repair shop in his native Iran. By the age of 17, Mr. Zarnegin expanded his business to include ownership of several consumer electronics shops, as well as the manufacturing, importing and wholesale distribution of a multitude of consumer electronic product lines.

In the early 1940's, Mr. Zarnegin established the family's mining business by purchasing the rights to three mining operations in Iran. The mines, with over 2,500 employees, were in the business of exploring, extracting, processing and distributing lead, zinc, and silver ores.

The Zarnegin family's mining companies provided free housing, food, medical care, education and other basic necessities to all of its employees and their immediate families, for over 35 years.

Until his passing, Mr. R.S. Zarnegin continued his tireless efforts in providing support and guidance to his family, as well as providing caring support to many of his favorite charitable and philanthropic causes.

### Robert Zarnegin President & CEO

With extensive real estate investment and development experience, Mr. Zarnegin brings great depth, knowledge and leadership to his role as President and CEO of Probity, where he is responsible for spearheading long-term strategic planning as well as overall operating and business activities.

Mr. Zarnegin is active with many community, charitable, and civic organizations. On June 2, 2006, President George W. Bush appointed Mr. Zarnegin to the U.S. Commission for the Preservation of American Heritage Abroad, which is committed to preserving and protecting the religious and cultural heritage of Americans in foreign lands. He is an active member of the Young Presidents' Organization (YPO) and has served as a member of the Board of Directors of the Los Angeles Chapter of the YPO. He currently serves on the Board of Governors of Cedars-Sinai Medical Center and a number of its committees, as well as the Board of Governors of the Friends of the Sheba Medical Center, and the Advisory Board of the Los Angeles Child Guidance Clinic. Mr. Zarnegin is a member of the Urban Land Institute, the Southern California Business Association, and the Hotel & Lodging Association.

Mr. Zarnegin is a graduate of the University of Southern California with degrees in Economics and Business Administration. Mr. Zarnegin is fluent in three languages.



# Daniel Parks Chief Financial Officer

Mr. Parks joined the Company in 1993 and is directly responsible for all of the Company's accounting, budgeting, forecasting and internal control functions. Mr. Parks' duties include coordination of all corporate and project financing and negotiations, as well as the oversight of all leasing, acquisition and sales activities of the Company. Prior to joining Probity, Mr. Parks was, for nine years, Chief Financial Officer of a large apartment and office development company in Burbank, California. Mr. Parks holds a Bachelor of Arts degree in Business/Economics from the University of California, Santa Barbara and is a licensed California Real Estate Broker.



### Monica Esquivel Finance & Treasury

Ms. Esquivel is responsible for the cash management and treasury functions of the Company. Ms. Esquivel reports to the Company Chief Financial Officer and assists with the administration and oversight of the Company's accounting, forecasting and internal control functions. Ms. Esquivel joined Probity in 1990 and has extensive construction accounting experience.



### Nabil Albert Director of Development & Construction

Mr. Albert is responsible for management of all new construction projects including evaluation, programming and budgeting, securing entitlements and permits, hiring project teams, negotiating and awarding contracts, and interacting with lenders. He brings over 30 years of project management, architectural, and interior design experience on both domestic and international high-end projects to the GH&R team. Prior to joining the company, Mr. Albert managed some of the most prestigious hospitality projects in the world - The Bacara Santa Barbara, Four Seasons Beverly Hills, The Sherwood Taipei, The Remington Plaza Los Angeles, as well as various projects for Shangri-La Hotels in Indonesia, Malaysia and The Philippines, and for Hilton Hotels in Australia. Mr. Albert is a registered architect in the State of California and is a member of the National Trust for Historic Preservation.



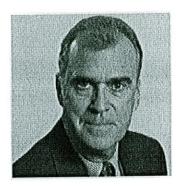
### Todd Bruckel Senior Manager, Investments

Mr. Bruckel is responsible for analyzing investment and development opportunities, as well as assisting in general project management. Prior to joining Probity, he worked as an Associate in the real estate investment banking group at Deutsche Bank Securities, where he was responsible for analyzing and managing investments in both commercial and residential transactions throughout the U.S. He holds an MBA from the Anderson School of Business at the University of California, Los Angeles (UCLA), as well as a bachelor's degree in Mathematics and English from the University of Pennsylvania.



# Jack Bousquet Senior Vice President, Design and Development

With more than three decades of experience in the building industry, Mr. Bousquet brings a wealth of expertise to his role as Probity's Senior Vice President of Design & Development. Mr. Bousquet has served in nearly every capacity within the design and construction field. His extensive background includes leadership positions with such high-profile projects as the Hollywood & Highland mixed-use facility, Disney's California Adventure theme park, the Anaheim Ducks practice facility, Angel's Stadium, ABC Studios, and the New Amsterdam Theatre in New York. Prior to joining Probity, Mr. Bousquet served in various senior executive positions for The Kor Group, TrizecHan Development Corporation, Disney Development Company, and Cadillac Fairview Urban Development. He was also a partner in a real estate development and project management company. Mr. Bousquet has participated in the development of over 8 million square feet of office space, 1,100 condominium units, and over 2,500 hotel rooms. Mr. Bousquet is a graduate of The Georgia Institute of Technology, School of Architecture with a B.S. in building construction.



#### Michael Tenner General Counsel

Mr. Tenner is responsible for the coordination and implementation of all legal matters at Probity, including oversight of outside counsel and all litigation matters. Prior to joining Probity, Mr. Tenner worked as general counsel for two large general contractor firms where he focused on construction contract negotiation and drafting, suretyship, and construction defect and claims litigation. He also served as an associate with the law firm Berger, Kahn, Shafton, & Moss. Mr. Tenner received a B. A. with Honors from the University of California, Santa Barbara, a Masters of Art in psychology from Pepperdine University, and a Juris Doctor from Loyola. Mr. Tenner has been licensed in California since 1989. He is involved in numerous professional and community organizations including the Beverly Hills Bar Association and the National Multiple Sclerosis Society.



# **Project Directory**



# **DEVELOPER-OWNER**

# HERITAGE NEVADA VIII, LLC

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Tracey Binder-Executive Assistant
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# Design and Construction

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#### **Public Relations**

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#### Legal

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#### Acquisitions

Todd Bruckel-Senior Manager, Acquisitions tbruckel@probityinternational.com

### **CONSULTANTS**

#### ARCHITECT

Altoon + Porter Architects 444 South Flower Street, 48th Floor Los Angeles, CA 90071 213-225-1900-Main 213-225-1901-Fax Ronald A. Altoon, FAIA, Partner for Design raaltoon@altoonporter.com Gary K. Dempster, AIA, Partner in Charge gdempster@altoonporter.com Fred Kerz, Principal/Senior Designer fkerz@altoonporter.com Michael O'Sullivan, AIA, LEED-AP mosullivan@altoonporter.com Laura Berner Hudson, Designer lberner@altoonporter.com Mindy Sawalha, Designer msawalha@altoonporter.com Andrea Wilson-Executive Assistant awilson@altoonporter.com

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Douglas Robertson, AIA
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Tom Williams, AIA
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## STRUCTURAL ENGINEER

# John A. Martin & Associates

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#### MECHANICAL/PLUMBING

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702.914.6966-Fax

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Kenny Smith
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Rick Schwab
702-352-9561-Direct
Rick.schwab@lv.fk.com

San Francisco Office 405 Howard St. San Francisco, CA 94105 415.398.3833 Mark Belgrade, Principal Project Manager 415.398.3833 mark.belgarde@sf.fk.com

#### ELECTRICAL (RETAIL)

# Patrick Byrne and Associates, Inc.

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# ELECTRICAL (TOWER & PARKING/DATA COMMUNICATION)

Dalan Engineering

8638 Darby Avenue

Northridge, CA 91325-3312

818.772.2220

818.772.2239 fax

Mike S. Modugno P.E., Associate mikem@dalaneng.com

## Gausman & Moore

700 Rosedale Towers 1700 West Highway 36 St. Paul, MN 55113 651.604.3132 Tom Crew, Co-Lead Engineer tomcrew@gausman.com

#### **ACOUSTICAL**

#### Veneklasen Associates

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310.450.1733
310.396.3424 fax
Jerry Christoff, Principal
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Elizabeth Valmont, Associate
evalmont@veneklausen.com

#### **AVIATION CONSULTANT**

# Aviation Management Associates, Inc.

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# CIVIL ENGINEER (ONSITE)

G.C. Wallace, Inc. 1555 South Rainbow Boulevard Las Vegas, NV 89146 702.804.2000 702.804.2177 fax Roy D. Clark, PE, Vice President

702.526.1581 cell rclark@gcwallace.com Hung Le

hle@gcwallace.com

# CIVIL ENGINEER (MAPPING)

Lochsa Engineering 6345 South Jones Blvd., Suite 100 Las Vegas, Nevada 89118 (702) 365-9312 Phone (702) 365-9317 Fax Julia (Creel) Izzolo-Project Manager julia@lochsa.com

### Lochsa Surveying

6345 South Jones Blvd., Suite 100 Las Vegas, Nevada 89118 (702) 365-9312 Phone (702) 365-9317 Fax Glen Davis-Principal 702-277-1398-Mobile glen@lochsa.com Mark Hedge-Principal mark@lochsa.com

#### CODE

### Rolf Jensen & Associates, Inc.

101 Convention Center Drive Suite 650 Las Vegas, NV 89109 702.699.5391 702.699.5534 fax Jeffrey S. Grove, P.E. jgrove@rjagroup.com Carl W. Chappell cchappell@rjagroup.com

#### **CURTAIN WALL**

#### **Benson Industries**

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1650 NW Naito Parkway, Ste 250 Portland, OR 97209 503-226-7611-Phone Steven Mangold smangold@bensonglobal.com

#### **CUSTOM CRAFT**

Mann Design Group, Inc.

P.O. Box 238 Corvallis, MT 59828 406-961-4426 Mark Mann 406-369-1246-Mobile mmann@manndesigngroup.com

### FOREIGN TRADE ZONE

Point Trade Services

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### GEOTECHNICAL CONSULTANT

#### Terracon

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702.597.9009 fax
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Icbanas@terracon.com
Timothy Aten-Environmental Engineer
tpaten@terracon.com

Mark Maloof-Geotechnical Staff Engineer mlmaloof@terracon.com Andrew Stuart-Environmental Dept. Engineer 702-524-1454-Mobile adstuart@terracon.com

### **GOVERNMENTAL ADVISOR**

#### Strategic Solutions

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## INTERIOR ARCHITECT & DESIGN

#### CSA Architects (Interior Design Architect)

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#### SFA Design (Residential Finishes)

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Sue Firestone
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Fred Valdes-Senior Interior Architectural Designer
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Kim McOwan
kmcowan@sfadesign.com

#### Shlemmer + Algaze + Associates (SAA)

6083 Bristol Parkway Culver City, CA 90230 310-553-3252-Phone 310-553-9449-Fax

# JEWELRY SECURITY AND INSURANCE CONSULTANT

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949.723.3839 fax
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#### LANDSCAPE

#### **SWA**

580 Broadway, Suite 200 Laguna Beach, CA 92651-4328 949.497.5471 949.494.7861 fax David Berkson, Principal dberkson@swagroup.com Yige Sun-Associate ysun@swagroup.com

#### LEED

#### Collaborative Project Consulting

721 Rochedale Way Los Angeles, CA 90049 310.927.7646 James Weiner, AIA, LEED Faculty collaborative.jim@gmail.com

## Environmental Systems Design, Inc.

175 West Jackson Blvd., Suite 1400 Chicago, IL 60604 312-372-1200-Phone Raj Gupta-President 312-909-2290-Mobile rgupta@esdesign.com

#### LIGHTING

#### Fisher Marantz Stone

22 West 19<sup>th</sup> Street New York City, NY 10011 212.691.3020 212.633.1644 fax Hank Forrest, Senior Associate Principal

#### MARKETING

#### MC2

4929 Wilshire Blvd. Suite 255 Los Angeles, CA 90010 323.655.7222-Phone 323.655.8222-Fax Ron McMillan ron@e-mc2.com Cathy Le cathy@e-mc2.com

# MARKETING STRATEGY AND INTELLIGENCE

#### MVI Marketing Inc

625 14th Street
Paso Robles, CA 93446
805.239.2994-Phone
Marty Hurwitz
805.238.2842-Direct
805.459.4455-Mobile
mhurwitz@mvimarketing.com

# MARKETING AND TRADE ADVERTISING

#### MVI Marketing

625 14<sup>th</sup> Street Paso Robles, CA 93446 805.239.2994-Phone Liz Chatelain 805.296.9981-Mobile elchat@mvimarketing.com

#### MASTER SCHEDULE

### Poulsen Construction Management Inc.

320 South 200 West Garland, UT 84312 801-295-2315-Phone Jerry Poulsen-Principal 801-209-8968-Mobile jerry@pcmscheduling.com Jay Poulsen 801-243-3351-Mobile jay@pcmscheduling.com

#### **MUSEUM**

#### Christine Webb-Curator

410-507-3070-Phone chriswebb@comcast.net

Shari West-Consultant
760.822.6341-Mobile
shariwest@adelphia.net
Edward Boehm-Consultant
858.663.2193-Mobile
joebgem@aol.com
Lawrence Stoller-Crystal Sculpture Artist
541.815.1153-Mobile

#### **PARKING**

#### Walker Parking Consultants

5350 S Roslyn Street, Suite 220 Englewood, CO 80111 303.694.6622 303.694.6667 fax Donald R. Monahan, Principal 303.638.8008 mobile don.monahan@walkerparking.com

## PERMIT EXPEDITOR (SALES OFFICE)

# B2 Developer Services

2260 Corporate Circle Dr. Ste. 450 Henderson, NV 89074 702-451-3510-Phone 702-451-4988-Fax Barbara Baird-President 702-604-5966-Mobile Barbara@b2ds.com

### PUBLIC RELATIONS

Preferred Public Relations & Marketing
2630 South Jones Blvd.
Las Vegas, NV 89146
702-254-5704-Phone
702-242-1205-Fax
Robert Martinez-Managing Director, Business/Gaming
Robert@preferredpublicrelations.com
James Woodrow
james@preferredpublicrelations.com
Michelle Tell
michelle@preferredpublicrelations.com

#### SALES CONSULTANTS

Don Chinery-Watch Industry & East Coast 201.871.0081-Phone 201.747.1033-Mobile Drc5@juno.com Robyn Lewis-Italy 323.874.0720 robynla@gmail.com Yianni Melas-Russia & VIP's 646.852.7041-Mobile yannimelas@gmail.com Yogesh Madhvani-NY/India 212.883.0888 x.38-Phone 917.929.2035-Mobile yogesh@simplexdiam.com Hanna Kerkinni-Turkey 952.898,3322-Phone 952.200.8915-Mobile John.kerkinni@weddingbands.com

#### SECURITY

HMA Consulting, Inc.

185 East Reno Suite B-8C Las Vegas, NV 89119 702.891.8900 702.739.0987 fax Matthew Bade, Vice President mbade@hmaconsulting.com

8410 Sterling Irving, TX 75063 972.915.0300 832.242.1604 fax Mitchell Factor, Director of Marketing mfactor@hmaconsulting.com

2929 Briarpark Dr., Suite 325 Houston, TX 77042 832.242. 1600 ext. 106 832.242.1604 fax John H. Hatcher, President jhatcher@hmaconsulting.com

# G.J. Smith & Associates (Jewelers Insurance Consulting)

1 Bridge Street Irvington, NY 10533 914.478.8055 914.478.8058 fax Richard Mancuso rmancuso@gjsmithassociates.com

## SIGNAGE AND GRAPHICS

# RSM Design

160 Cabrillo San Clemente, CA 92672 949-492-9479-Phone 949-492-2230-Fax Suzanne Redmond Schwartz Suzanne@rsmdesign.net Kelly Leisenring Kelly@rsmdesign.net

#### SPACE PLANNING

# Shlemmer+Algaze+Associates (Office Tower)

6083 Bristol Parkway
Culver City, CA 90230
310.553.3252
Nelson Algaze, AIA, CID, Principal
nalgaze@saaia.com
Sandra Jones, Assistant
sjones@saaia.com
Bo Bautista-Project Manager
bbautista@saaia.com

#### **SPECIFICATIONS**

## Construction Specifications, Inc.

275 East Hillcrest Drive, Suite 125 Thousand Oaks, CA 91360 805.230.3005 805.230.3055 fax Marvin Chew, AIA, CSI, SCIP mc.csinc@verizon.net

#### SURVEYORS - CIVIL

# Kimley-Horn & Associates, Inc. 2080 East Flamingo Road, Suite 210 Las Vegas, NV 89119 702.734.5666 David Wilson, PE 702.862.3631 direct

#### TRAFFIC

G.C. Wallace, Inc.
1555 South Rainbow Boulevard
Las Vegas, NV 89146
702.804.2000
702.804.2177 fax
John R. Tobin, PE, PTOE, Senior Vice President
jtobin@gcwallace.com
Patrick S. Byrd, PE, PTOE, Transportation Engineer
pbyrd@gcwallace.com

#### UTILITIES

#### Central Plant

The Trigen Companies 909.614.2715 Leo O'Loughlin, P.E.-Director, Development 619.742.0942 cell

# Electricity

#### Nevada Power

2215 E Lone Mountain Road
N. Las Vegas, NV 89031
Patricia Brown-Senior Project Coordinator-Distribution Design
brownpn@nevp.com
6770 West Flamingo Rd.
Las Vegas, NV 89103
Keith Jackson-Sr. Account Manager, Development
702-378-8996-Mobile
Keith.jackson@nevp.com

626 West Sahara Ave.
P.O. Box 98910
Las Vegas, NV 89151
702-367-5431-Phone
Manuel Oroceo-Major Accounts Executive
702-521-5431-Mobile
moroceo@nevp.com

626 West Sahara Ave. M/S 29 Las Vegas, NV 89146 Marrita Perea-Sr. Project Coordinator 702-275-6267-Mobile mperea@nevp.com Joo Ching Yong-Engineer Joo.yong@kema.com

# VERTICAL TRANSPORTATION

HKA Elevator Consulting Inc. 27071 Cabot Road, Suite 101 Laguna Hills, CA 92653 949.348.9711 949.348.9751 fax Daryl Anderson, President dda@hkaconsulting.com

#### WATERPROOFING

Simpson Gumpertz & Heger Inc.
1055 W. 7<sup>th</sup> Street, Suite 2500
Los Angeles, CA 90017
213.271.2000
213.617.0411 fax
Judson A. Taylor, AIA, Associate Principal
213.271.1914 direct
310.995.6180 cell
jataylor@sgh.com

# WIND & MICROCLIMATE SERVICES

Rowan Williams Davies & Irwin, Inc. RWDI Consulting Engineers & Scientists

650 Woodlawn Road West
Guelph, Ontario Canada N1K 1B8
519.823.1311
519.823.1316 fax
Jordan Gilmour, P. Eng., Project Manager
519.823.1311 ext. 2343
jordan.gilmour@rwdi.com
Ray Sinclair Ph.D., CFD Specialist, Principal
ray.sinclair@rwdi.com

# WINDOW WASHING EQUIPMENT REP.

C.S. Caulkins Co.

Post Office Box 27547 Anaheim, CA 92809 714-921-5295-Phone Craig Caulkins 714-921-5290-Phone 714-222-1950-Mobile c.s.caulkins@sbcglobal.net

#### CONTRACTOR

## **GENERAL CONTRACTOR**

#### **Matt Construction**

9814 Norwalk Blvd., Suite 100
Santa Fe Springs, CA 90670
562-903-2277-Phone
Steven Matt, President
sfmatt@mattconstruction.com
Roger Fricke, Vice President, Preconstruction
rfricke@mattconstruction.com
Jimmy Chao, Sr. Estimator
jchao@mattconstruction.com

3396 Willow Lane, Suite 201 Westlake Village, CA 91361 Wayne Griffin-Senior Project Manager 562-254-5431-Mobile wgriffin@mattconstruction.com

6416 South Arville
Las Vegas, NV 89118
702.220.4656-Phone
702.220.4692-Fax
Buck Bond, Vice President/General Manager
702-303-7400-Mobile
bbond@mattconstructionlv.com
Terry Rhyne-Preconstruction Manager
702-429-6413-Mobile
trhyne@mattconstructionlv.com

# CITY OF LAS VEGAS

City of Las Vegas Redevelopment Agency
400 Stewart Avenue
Las Vegas, NV 89101
702.229.6100
702.385.3128 fax
Sieve Van Gorp, AICP, Redevelopment Manager
svangorp@lasvegasnevada.gov

City of Las Vegas Office of Business Development 400 Stewart Avenue Las Vegas, NV 89101 702-229-2201-Phone David Bratcher-Redevelopment Officer dbratcher@lasvegasnevada.gov

# NEWLAND MASTER DEVELOPER

### **Newland Communities**

2300 West Sahara Avenue
Suite 750, Box 4
Las Vegas, NV 89102
702.220.8090
702.220.7636
Rita Brandin, Vice President
rbrandin@newlandcommunities.com
Marc Johnson
mjohnson@newlandcommunities.com
John Bohn
jbohn@newlandcommunities.com

Kubat Consulting, LLC 9012 Bald Eagle Drive Las Vegas, NV 89134 702.242.9549 Charles A. Kubat, AIA, AICP, President 702.767.8181 cell kubatconsulting@cox.net

## URBAN DESIGN CONSULTANTS

Kubat Consulting, LLC 9012 Bald Eagle Drive Las Vegas, NV 89134 702.242.9549 702.220.7636 fax Charles A. Kubat AIA, AICP, President kubatconsulting@cox.net

#### LEGAL COUNSEL

Snell & Wilmer LLP
15 West South Temple, Suite 1200
Salt Lake City, UT 84101
801-257-1948
Bradley R. Cahoon-Environmental Attorney
801-671-3030-Mobile
bcahoon@swlaw.com

3833 Howard Hughes Parkway, suite 1100 Las Vegas, NV 89169 702-784-5227-Phone Jim Mace Esq.-Partner 702-289-8657-Mobile jmace@swlaw.com

### Robert Smylie & Associates

Suite 4250, Two Century Plaza 2049 Century Park East Los Angeles, CA 90067 310-553-3758-Phone Robert O. Smylie rsmylie@smylieano'associates.com

# **INSURANCE**

#### LENDER

## Mortgage Broker

Allied Pacific Capital Limited

13th Floor 33 Garden Road St. John's Building Hong Kong (852) 8108-8380-Phone (852) 2524-0310-Fax Ted Powers (852) 9099-3909-Mobile atpowers@atpowers.com

#### STATE OF NEVADA

# Nevada State Office of Energy

727 Fairview Dr. Carson City 89701
775-687-9705-Phone
775-687-9714-Fax
Hatice Gecol, Ph.D-Director of Nevada State Office of Energy/Science Advisor to the Governor
hgecol@dbi.state.nv.us
Rajendra K. Mehta, Ph.D.-Deputy Director
rmehta@dbi.state.nv.us
Lorayn Wasler-Grants and Projects Analyst
lwasler@dbi.state.nv.us

City of Las Vegas

Agenda Item No.: 47.

# AGENDA SUMMARY PAGE CITY COUNCIL MEETING OF: JANUARY 9, 2008

DEPARTMENT	: CITY MANAGER	3			
DIRECTOR:	DOUGLAS A. SEI	LBY		□ Consent	□ Discussion
SUBJECT:					
ADMINISTRAT	IVE:				
Discussion and po	ossible action regardi	ng a Disposi	tion and Develop	ment Agreeme	ent between
City Parkway V,	Inc., and Heritage-Ne	evada VIII, L	LC, for the devel	opment of the	· World
Jewelry Center, a	n industry-specific of	ffice, residen	tial condominium	s and retail co	omplex on a
portion of the Un	ion Park property kno	own as Parce	IE and bounded	by Grand Cen	tral Parkway,
	ue and the Union Pac			139-34-110-0	04)
(\$10,335,600 Gai	n - City Parkway V,	Inc.) - Ward	5 (Barlow)		
		TE LA	S D		
Fiscal Impact					
No Imp	act //	Augn	nentation Requir	ed	
Budget	Funds Available				
Amount:			NOVIIIIIII ROMANIA		
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Dept./Division					
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#### PURPOSE/BACKGROUND:

Heritage-Nevada VIII, LLC, whose sole member is Robert Zarnegin, has completed their due diligence and has negotiated a Disposition and Development Agreement (DDA) with City Parkway V, Inc., for the acquisition and development of Parcel E within Union Park. Parcel E is approximately 5.90 acres. The project to be constructed on Parcel E is contracted to be an industry-specific office, residential condominiums and retail complex comprising of 815,229 square feet of office space, 139,052 square feet of residential condominiums, and 225,000 square feet of retail space and structured parking. Construction is to begin by October 2009 with the option of two six-month extensions to October 2010 with notification and the payment of extension deposits.

#### **RECOMMENDATION:**

Approval and authorization for City Parkway V, Inc., to execute the Disposition and Development Agreement and all escrow and other documents related thereto.

#### **BACKUP DOCUMENTATION:**

- 1. Disposition and Development Agreement
- 2. Disclosure of Principals
- 3. Public Purpose Impact Analysis
- 4. Site Map

# EXHIBIT C

# Description and Narrative of the Development Project

Attachment 1 - Copies of Project Contracts and/or Memoranda of Understanding

Attachment 2 - Detailed Performance/Construction Schedule

Attachment 3 - Site Plan and Rendering (submitted for preliminary qualification)

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Orange Parilleins Co. Inc.	05/06/06 Chew Specifications - A & P	05/06/06 Chew Specifications - A & P	08/03/07 CSA Architects	09/13/07 B2 Developer Services	08/28/06 Aviation Management Assoc., Inc.	10/16/06 Altoon & Porter	03/20/07 Access Technologies Serv - A & P	Vendor
Window Washing	Architectural Specifications	Architectural Specifications	Conceptual Design Proposal - 43-52	Consulting Services for Clark County	Technical consultation; obstruction analysis & filing	Architectural Design	ADA Compliance	Description
\$ 59,500.00	\$ 31,500.00	\$ 135,000.00	\$ 37,000.00	\$ 4,500.00	\$ 50,000.00	\$ 7,900,000.00	\$ 35,000.00	Amount of O Proposal
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\$ 59,500.	\$ 31,500.00	\$ 135,000.	\$ 37,000.00	\$ 4,500.0	\$ 50,000.0	\$ 7,900,000.00	\$ 35,000.00	Total
59,500.00 DD-\$34,750;CD-\$10,500; CA-\$14,250	00 SD-Retail-\$4,750; DD-Retail-\$11,000; CD-Retail-\$15,750	SD-Tower & Parking-\$20,250; DD-Tower & Parking- 135,000.00 \$47,250; CD-Tower & Parking-\$67,500	Phase one, Interior Architectural Conceptal Design -  O Residental Floors 43-52	Research and complie necessary elements of the 4,500.00 application packagePermit expediter for sales office	\$200/hr, for additional analysis; coordination & support. 50,000.00 Retainer was \$3,200	Concept Design - \$50,000; CD-Tower-\$2,000,000; Bldding Permits-Tower-\$2,000,000; CB-Idding Permits-Tower-\$300,000; CA-Tower-\$2,000,000; SD-Parking-\$70,000; DD-Parking-\$100,000; CD-Parking-\$300,000; Bldding Permits-Parking-\$30,000; CD-Parking-\$200,000; DR-etail-\$750,000; DR-etail-\$750,000; CD-Retail-\$750,000; Bldding Permits-Retail-\$35,000; CA-Retail-\$200,000		Description of Proposal/Contract

Contract/Proposal Log

Contract/Proposal Log

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O Nalloco Companies	05/08/07 G.C. Wallace Companies	04/17/07 FMS - A & P	05/11/07 Flack + Kurtz	7 ESD	DP Studios - A & P	05/30/07 Data Core - A & P	02/07/07 Dalan-subsidary/Gausman Moore- A & P		Vendor
Cvil Engineering Services	Traffic and Parking	Lighting Design Services	Mechanical/Plumbing	Environmental Consulting	Models	Low Voltage Systems	Electrical		Description
\$ 158,890.00	\$ 15,000.00	\$ 267,000.00	\$ 1,206,000.00	\$ 17,500.00		co.	\$ 1,186,700.00	,	Amount of Order Proposal #
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\$ 158,890.	\$ 15,000.0	\$ 267,000.0	\$ 1,206,000.00	\$ 17,500.00		69	\$ 1,186,700.00		Total
Topographic Mapping-\$5,590; Entitlement Coordination & Support-\$5,000; Conceptual Grading Plan-\$2,500; Technical Drainage Study-\$15,800; LEED Gold Cert-\$18,000; Water Network-\$3,200; Civil Engineering-\$56,000; Processing-\$8,000; Legal Descrip & Exhibits-\$65,000; Coordination Mtgs-\$12,000; CA Support-\$8,000; \$4,000; Caordination Mtgs-\$12,000; CA Support-\$8,000; Reimb-\$12,000	15,000.00 Parking Studies-NTE	267,000.00 SD-\$51,000; DD-\$71,000; CD-\$109,000; CA-\$36,000	Tower-\$540,000; Retail-\$130,000; Residential-\$175,000; Parking Garage-\$195,000; Club Level-\$95,000; Museum/Exhibit-\$70,000;	_		BIDS		SD-Tower-\$90,000; DD-Tower-\$127,000; CD-Tower-\$203,000; CA-Tower-\$282,360; SD-Club-\$9,000; DD-Club-\$14,000; CD-Club-\$27,000; CA-Club-\$15,000; SD-Museum-\$18,000; DD-Museum-\$28,000; CD-Museum-\$54,000; CD-Museum-\$30,000; Parking Garage-CD-\$50,000; Parking Garage-CD-\$65,000; Parking Garage-CD-\$65,000; Parking Garage-CA-\$59,340; Central Plant-\$65,000; Parking Garage-CA-\$59,340; Central Plant-\$65,000; Parking Garage-CA-\$59,340; Central Plant-\$65,000; Parking Garage-CA-\$59,340; Central Plant-\$65,000; Parking Garage-CA-\$59,000; Parking Garage-CA-\$50,000; Parking	Description of Proposal/Contract

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Traff)	04/17/07 Lochsa Engineering	LEED-(JWA) - A & P	03/21/07 LEED-(JWA) - A & P	10/03/06 JAMA - A & P	07/13/06 HMA - Matt Bade	HKS	09/21/06 HKA Elevator Consulting Services	G.J. Smith (Rick Mancuso)	Vendor
Independent contractor - Jewelry	Civil & Surveying for Mapping	Architectural Consulting Services in Collaboration with A & P	Architectural Consulting Services in Collaboration with A & P	Structural Engineer	Security Consulting	Architect	Elevator Consulting Services	Security Consulting	Description
\$ 15,000.00	\$ 191,000.00	\$ 2,800.00	s 277,500.00	\$ 1,965,000.00	\$ 127,500.00	\$ 281,846.00	\$ 59,800.00		Amount of Proposal
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10,000.00 \$		· ·	υ.	<del>ν</del>	69	· ·	· ·	-	rder
	\$ 191,000.00		277,500.00	1,965,000.00	127,500.00	281,846.00	59,800.00		Total
Coordination, Research & reporting - \$150/III, Meetings of Travel-\$1,000/da; Travel Expenses-variable.Email-Jack 25,000.00 Bousquet add \$10,000		Review revised plans, re-construct schematic level building model & incorporate envelope measures. Extra Services-\$200 per measure - Items a.b. & c lump sum 2,800.00 \$2,800.	Task-1-Dsgn. Related LEED review-\$115,000; Task 2-Bid, Construct, Closeout & Acceptance-\$105,000; Task 3-Green Specs-\$12,000; Task 4-Support TI Guidebook-\$15,000; Reimbursables-Cost plus 10%; Energy Modeling-\$15,000; Reimbursables-Cost plus 20%; Energy Modeling-\$30,500 - No commisioning-separate consultant	SD-Tower-\$170,000; DD-Tower-\$230,000-CD-Tower- \$460,000; CA-Tower-\$290,000; SD-Parking-\$75,000; DD- Parking-\$95,000; CD-Parking-\$195,000; CA-Parking- \$125,000; Reltaii-SD-\$48,750; Retaii-DD-\$65,000; Retaii- 1,965,000,00	100	281,846.00 Terminated proposaLCTD  Programming & SD-\$28,000; DD-\$20,000; CD-\$42,000;		Pending Pending SD-\$8,970: DD-\$11,960; CD/Bidding-\$23,920.00; CA-	Description of Proposal/Contract

Contract/Proposal Log

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	04/13/07 Shlemmer & Algaze & Assoc	04/03/07 SFA Design	05/24/07 RSM- A & P	10/31/05 RWDI - A & P	01/29/07 RJA - A & P	04/20/07 Poulsen Construction MgmL Inc	03/28/07 Patrick Byrne & Assoc., Inc (PBA) - A & P	08/15/05 Matt Construction	Vendor
Waterproofing Consultants	Space Plan/Block Plans	Interior Design	Graphics Design Services	Wind Engineering	Code Consultant	Scheduling consulting	Electrical	Pre-Construction Services	Description
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450,000.00	21,128.00	25,000.00	234,008.00	98,500.00	243,500.00	75,000.00	94,000.00	1,183,763.00	Amount of Proposal
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	l'acc		234,008.00	98,500.00	243,500.00	75,000.00	94,000.00	1,183,763.00	Total
450,000.00 DD-\$85,000; CD-\$40,000; CD-\$325,000	Concepetual Design, Reimbursables on a T & M - 21,128.00 WAITING FOR A PROPOSAL	T & M Basis - not to exceed \$25,000 - WAITING FOR A 25,000.00 PROPOSAL	CD-\$65,250; SD-\$61,606; DD-\$55,980; Design Intent- 00 \$49,923; Bidding-\$1,250; Reimbursables-\$23,400	Preliminary Services-\$20,500; Detailed Studies-\$69,000; Optional Services-\$9,000 - NOT EXECUTED	Code Analysis - \$63,000; Fire Protection Dsgn-\$32,000; Atrium Fire Modeling-\$35,000; Retail-Services-\$86,000; 243,500.00 Smoke Modeling-\$27,500	\$15,000/occasion-Master Schedule; \$5,000/monthly monitor, \$6,500/monthly monitor & contractor schedule analysis. Note this is all per occasion.		T & M Basis - per standard preconstruction hourly rates- Forecasted Fee	Description of Proposal/Contract

Contract/Proposal Log

## Contract/Proposal Log

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Andone VoceViseen Accordates	08/29/07 Vantage Technology Services - A & P	10/27/06 Walker Parking Consultants	01/30/07 TKS & Carter - A & P	04/24/06 Terracon Consultants	04/24/06 Terracon Consultants	05/01/07 SWA - A & P	Vendor
Acoustical Consultation	Lighting for Building	Parking Consultants	Mechanical Engineeers	Geotechnical	Environmental Consulting	Landscape	Description
\$ 99,	\$ 10,0	\$ 20,0	\$ 10,5	\$ 120,820.00	\$ 38,785.00	\$ 30,000.00	Amount of Proposal
99,000.00	10,000.00	20,000.00	10,575.00	20.00	5.00	0.00	Order #
ω ·	60	\$ 20,000.00	<b>⇔</b>	60	<b>G</b>		Change Order
\$ 99,000,00	\$ 10,000.00	\$ 40,000.00	\$ 10,575.0	\$ 120,820.00	\$ 38,785.00	\$ 30,000.00	Total
SD-Tower-\$10,500; DD-Tower-\$16,500; CD-Tower-\$25,000; Bidding-Tower-\$1,000; CA-Tower-\$25,000; SD-Retail-\$1,500; DD-Retail-\$5,000; CD-Retail-\$10,000; Bidding & Negotiations-Retail-\$500; CA-Retail-\$4,000	Provide LED opitions for lighting exterior; provide cost estimates for each opition; establish LED program in conjunction with the Owner; provide operating cost estimates; timing for services to be 4 weeks.	inital Budgetszu, vuo - i o. wi - E-mail Nooi / v. 10 - \$20,000 additional	10,575,00 Paid to Date - But willnot be contracted	Pre-Construction-\$17,500; Geotechnical report-field exploration-\$103,320; Additional Services, drilled shaft load tests, would be between \$360,00 & \$400,000.	38,785.00 Preconstruction - \$8,100 - Environmental - \$30,585	Conceptual Fixed sum of \$20,000. Fees based on % of 30,000.00 completion. Cost plus 10% for reimbursement	Description of Proposal/Contract

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	12. H			E C	ω I			E E				ī	Contract
				-		08/23				06/10/0			Date of Proposal/ Contract
D. La Colon Tommy Borry	MVI Marketing	MC2	Liz C & Marty Hurwitz	Lawrence Stoller	Jayne Schultz	08/23/06 Howard Herzog	John Kerkinni	Gem-Find	Don Chinery	06/10/07 Christine Web	Basel Fair -Bob Siragusa	Alex Grizenko	Vendor
Sales & Marketing	Sales & Marketing	Branding; Collaterals; Advertising; Website; On-Line Marketing	Public Relations Consultant	Public Relations Consultant	Marketing Consultant	Consultant-design criteria for jewelers	Public Relations Consultant	Sales & Marketing	Public Relations Marketing	Museum Consultamt	Public Relations Consultant	Public Relations Consultant	Description
\$ 50,000.00	\$ 130,000.00	\$ 349,000.00	<i>₩</i>	60	\$ 12,000.00	\$ 36,000.00	\$ 23,209.00	\$ 3,250.00	\$ 30,000.00	\$ 97,900.00	\$ 13,000.00	\$ 12,000.00	Amount of On Proposal
S	69	40	50	69	cs L		69	ω .	co.	<i>ω</i>	σ.	\$	Order Amount of # Change Order
\$ 50,000.0	\$ 130,000.00	\$ 349,000.0	69	to.	\$ 12,000.00	\$ 36,000.00	\$ 23,209.00	\$ 3,250.00	\$ 30,000.00	\$ 97,900.00	\$ 13,000.00	\$ 12,000.00	Total
50,000.00 Paid Hourly - Forecasted number	Initial consulting fee - \$10,000; \$10,000/mo thereafter; On sale of 50% Office Condo Units and 50% retail space-Initial success fee - \$125,000. On sale of 90% Office Condo Units & 90% office retail space-Additional success fee - \$125,000. All travel and expenses greater than \$500 must be pre-approved by Owner.	349,000,00   Phase 1-\$35,000; Phase II-\$314,000	\$10,000/mo for marketing services		\$4,000/mo - April - June	36,000,00 \$3,000/mo 12 months	23,209.00 \$3,333/mo thru August '07	One time set-up Fee -\$250/mo and then \$500/mo trotti Feb 1st to July, 2007-6 mo term	30,000.00   \$5,000/mo - 6 months retainer	Phone calls-\$1,000 (This is thu the end of the year- 97,900.00 December 2007)	13,000.00   Paid thru April	12,000.00 \$3,000/mo plus expense thru June '07	Description of Proposal/Contract

	21	20	19	18	17	16	15	14	Item
	HN	¥	ī	Ĭ	I	H.	¥.	Ŧ	Contract
									Date of Proposal/ Contract
	Yanni Melas	Ya'akov Almor	Terry Murphy-Strategic Solutions	Robyn Lewis	SimplexDiam, Inc	Shari West Associates	Ralph Destino .	Preferred PR	/ Vendor
	Public Relations Consultant	Public Relations Marketing	Sales & Marketing-Consulting Services	Sales & Marketing-Consulting Services	Sales & Marketing	Public Relations Marketing		Public Relations Marketing	Description
69	69	S	en	ь		S		€9	P
	22,000.00		52,000.00	68,900.00	\$79,083	5,000.00		32,500.00	Amount of Proposal
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€	\$ 2	69	ίν en	65	\$ 79	<b>с</b> я			Total
	2,000.00	i.e	2,000.00	3,900.00	,083.00	,000.00		,500.00	
	22,000.00 \$2,000/mo thru December 07		52,000.00 \$3,000/mo. Hrly rate of \$300/hr exceed 10 hrs.	68,900.00 \$6,000 per month	79,083.00   \$5,000 per month thru '07 - Yogesh Madvani	5,000.00 Hounly Basis		32,500.00 \$2500/mo thru '07	Description of Proposal/Contract

#### EXHIBIT C: Attachment 2 – Detailed Performance / Construction Schedule

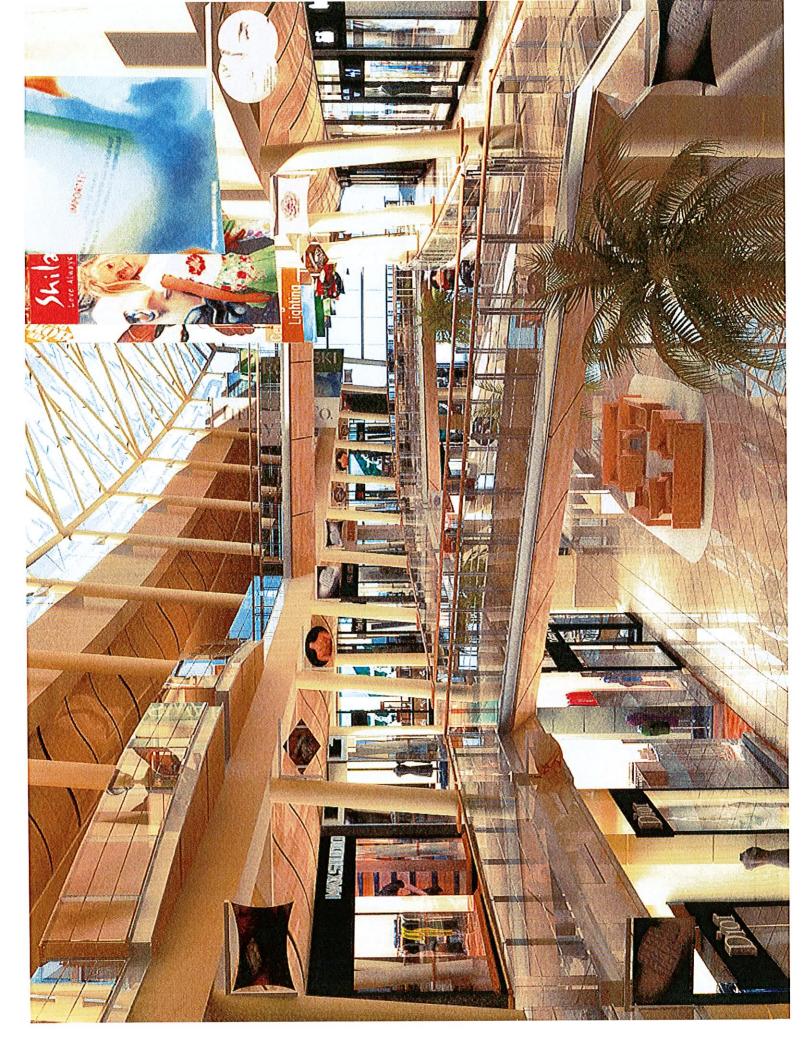
#### SCHEDULE OF PERFORMANCE

#### Developer's Obligations

1. Demonstrate Financial Commitment	08/31/2009
2. Plans & Drawings	08/31/2009
3. Commencement of Site Preparation	09/30/2009
4. Commencement of Construction	10/31/2009
5. Completion of Construction	08/31/2012







#### **EXHIBIT D**

#### **Project Funding and Financial Information**

Attachment 1 - List and Breakdown of Sources and Use of Funds (submitted for preliminary qualification)

Attachment 2 - Pro-forma Statements for 5-years or length of ownership of Development entity

Attachment 3 - Current Financial Statements (2 yrs); P & L (2 yrs); and Balance Sheet (2 yrs)

Attachment 4 - Current Banking Relationships and Performance Bond References

Attachment 5 - Demonstration that performance bonds are required, finding of necessity

#### EXHIBIT D: Attachment 1 – List and Breakdown of Sources and Use of Funds

#### World Jewelry Center PROFORMA Union Park Parcel E

Project Costs	Pro	iect	Costs
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	Project Costs		
I	Land Purchase Price	10,178,680 50,893	}
	Closing Costs Subtotal		10,229,573
11	Offsite Improvements Sitework	7,148,517	
	Subtotal	1	7,148,517
111	Consultants	1,883,763	
	Preliminary Design Office	9,560,801	
	Retail	1,780,011	
	Parking	1,483,897	
	Residential	1,388,983	
	Club	427,800	
	FTZ	270,000	
	Exhibition Hall	395,400	
	Museum	182,835 350,060	
	LEED Design	7,308,701	
	Specialty Consultants		25,032,251
	Subtotal		_0,00_,00
IV(a)	Direct Construction Costs-Core & Shell		
	Tower (Office) Core & Shell	270,541,727	
	Residential Core & Shell	69,860,466	
	Retail Core & Shell	71,665,739 82,716,314	
	Parking	67,000	
	Misc. Subtotal	07,000	494,851,246
IV(b)	Direct Construction Costs - Interiors	29,348,300	
	Office Tower TI Allowance	(1,545,950)	
	Less: Spa, Club Residential Units	24,327,100	
	Residential Common Areas	9,290,400	
	Retail Center	3,966,275	
	Museum, Café, Store	8,232,750	
	Tower Club	6,275,700	
	Pool/Spa	3,000,000	
	Temporary Signs & Barricades Tenant Srv Discretionary Fund	80,000 <u>35,</u> 000	
	Subtotal		83,009,575
IV(c	Owner Furnished, Contractor Installed		18,986,200

#### World Jewelry Center PROFORMA Union Park Parcel E

#### Project Costs

Zoning	es, Permits J Check Fee Check Fee	24,785	
Clearir Gradin Buildir Buildir Bulldir Transp Sewer Sewer Utility	ng & Grubbing ng Permit ng Permit-Office ng Permit-Retail ng Permit-Parking portation Fee Connection - Office Connection - Residential Hookups Ianeous	322,208 1,100 1,020 329,989 35,077 130,638 853,484 561,600 196,416 275,000 250,000	3,532,242
Develo Develo Insura	er Fees & Overhead oper Fees oper's Legal nce & Bonds ead & Reimbursements	32,093,441 1,000,000 8,507,948 4,584,777	46,186,166
Const' Const' Mezz Mezz Equity Equity Const	ruction Loan Origination Fee In Loan Title & Closing In Loan Placement Fee Loan Origination Fee Loan Placement Fee I Placement Fee I Transaction Closing Costs I Transaction Closing Costs I Transaction Closing Costs I Transaction Period Interest I Loan Interest I I I I I I I I I I I I I I I I I I I	3,245,150 1,622,575 3,245,150 1,854,370 1,854,370 1,390,778 347,694 48,412,046 63,388,648 1,000,000	126,360,781
VIII Sales & BB KL Retail Subtota		25,392,913 22,504,387 6,165,101	54,062,401
IX Project	Contingency		57,786,082
TOTAL	PROJECT COST		927,185,035

#### World Jewelry Center PROFORMA Union Park Parcel E

#### Project Values

Sale of Office Condominiums			RSF Total	Price Per SF	Total Price
Subtotal - Office	2		815,229	714	582,276,226
Sale of Residential Condominiums (43-52)	No. Units	SF	Price/SF	Price/Unit	
Subtotal - Residential	. 98	139,012	1,516	2,149,955	210,695,543
Total Gross Sales Price - Tower					792,971,768
Retail Rents Net Operating Income					15,811,951
Capitalized Value of Retail Center Selling Expenses			7.0% 5.0%		225,885,021 (11,294,251)
Net Sales Price - Retail NPV of Tax Increment Tower Sales Prices					214,590,770 80,396,151 792,971,768
Total Project Value					1,087,958,690
Total Project Cost			*		927,185,035
Total Profit	Updated:		31-Oct-07		160,773,654

#### Attachment 2

The World Jewelry Center is primarily a for-sale project, so no operating proforma exists. The project consists of an iconic tower, containing approximately 815,000 square feet of condominium offices space, and 98 residential condominium units.

Letters of Intent have been signed for about one-third of the for-sale office space, at an average price of slightly over \$700 per square foot. Sales activities on the residential condominiums have not commenced, pending regulatory clearances.

Adjacent to the tower is a retail center containing approximately 160,000 square feet of shops, restaurants and other attractions. The developer's intent is to lease the retail spaces on a long-term basis, and retain ownership of it.

It is anticipated that the project will be between 50% and 70% pre-sold and pre-leased prior to construction, and substantially sold out at the time of completion. Tenant Improvements, escrow closings and move-ins are expected to take eight or nine months thereafter.

#### Attachment 3

In order to maintain confidentiality, the Developer has held a private meeting with City officials for the purpose of discussing Developer's financial capabilities.

#### Attachment 4

#### Banking References of Robert Zarnegin and Probity International Corporation

Drew Daly Vice President, Real Estate Finance HSBC Bank, USA 452 Fifth Avenue New York, NY 10018 (212) 525-1141

Warren de Haan Managing Director Countrywide Commercial Real Estate Finance 1401 Ocean Avenue #300 Santa Monica, CA 90401 (310) 899-2105

Scott Hardt Senior Vice President Pacific Western Bank 10250 Constellation Boulevard, #1640 Los Angeles, CA 90067 (310) 728-1028

Kathy Attai Vice President Comerica Bank 2000 Avenue of the Stars #210 Los Angeles, CA 90067 (310) 712-6742

Joanna Lucchesi Senior Vice President HSBC Private Bank 455 N. Bedfors Drive Beverly Hills, CA 90210 (310) 281-4290 Rochelle Yambao City National Bank 10889 Wilshire Boulevard Los Angeles, CA 90024 (310) 888-6981

Roger Unger Senior Vice President Community Bank of Nevada 8945 Russell Road #300 Las Vegas, NV 89148 (702) 498-9530

Daphne Shi East West Bank 450 N. Roxbury Beverly Hills, CA 90210 (310) 888-8865

Linda Wu Preferred Bank 524 Wilshire Boulevard Santa Monica, CA 90401 (310) 857-6003

Farideh Zakaryaie Vice President Bank Leumi 8883 Wilshire Boulevard #400 Beverly Hills, CA 90211 (323) 653-0183

Perry Wilder Citigroup Private Bank 787 W. Fifth St. 28<sup>th</sup> Floor Los Angeles, CA 90071 (213) 239-2048

#### Attachment 5

Developer plans to obtain and finalize project financing commitments in the third or fourth quarter of 2008. It is not known at this time to what extent performance bonds will be required.

#### EXHIBIT E

#### **Explanation of How Project Complies with RDA Plan**

The World Jewelry Center (WJC) will be a world-class, mixed-use development complex consisting of an iconic high-rise gem and jewelry trade tower with both office and residential condominium units, as well as an enclosed jewelry retail shopping promenade with a magnificent gem and jewelry museum. The 1.2 million square foot center is planned to be a premier fully-integrated, service-oriented business hub catering to retailers, manufacturers, dealers and wholesalers in the diamond, gemstone, pearl, jewelry and watch industries. Every aspect of the project, from design to implementation, is being planned and developed to create a full-service jewelry business hub. Occupants in the trade tower will include leaders from all over the world and from every sector of the gem and jewelry trade. Tenants in the retail center will merchandise differentiated products from around the globe, providing a totally unique retail experience. The retail center will be approximately 165,000 square feet, consisting of three floors open to the public. The bottom two floors will house the retail stores, and the third floor will house a world-class gem and jewelry museum.

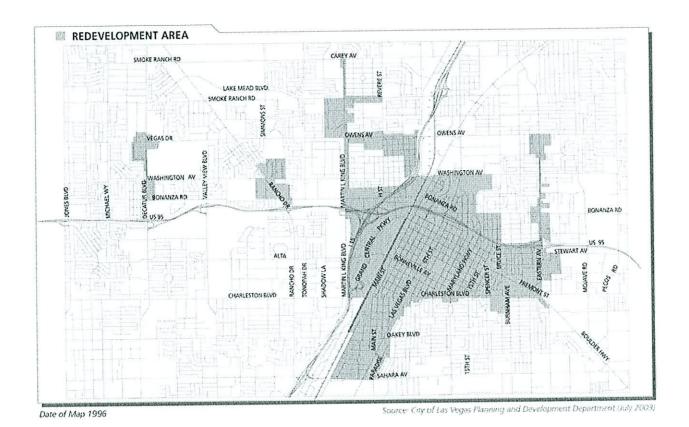
The center will include state-of-the-art security, whole-ownership office condominium units, secure shipping and receiving, gem grading labs and educational facilities, meeting and exhibition space, trade associations, a designated Foreign Trade Zone, trade shop facilities, an upscale private club and spa, banks, transport and ancillary services, and international restaurants. Beauty, ease, convenience, and efficiency will be bywords of the project. The WJC will eliminate the currently existing blighted conditions and lead to the rehabilitation and redevelopment of the Redevelopment Area in accord with the Master Plan, the Redevelopment Plan and local codes and ordinances.

In addition the 40 story high-rise office tower will be open to the jewelry trade only, in a business to business format. Dealers, manufacturers, and suppliers from every sector of the industry will be present in the tower and will do business with each other, as well as with retailers who will frequent the complex year round. The retail jewelry promenade and museum will be open to the public and will be designed to attract hundreds of thousands of consumers each year, consisting of domestic and international visitors as well as local residents. This should achieve an environment reflecting a high level of concern for architectural, landscape, and urban design and land use principles appropriate for attainment of the objectives of the Redevelopment Plan.

In order to minimize unplanned growth by guiding revitalization activities and new development in such fashion as to meet the needs of the Redevelopment Area, the City and its citizens, WJC has been working in concert with the Redevelopment Agency and others to assure that we are well incorporated in the master-planned community of Union Park, one of the largest city-sponsored urban redevelopment programs in the United States. As a result, the WJC is located just a few blocks west of Las Vegas Blvd., which extends south to the portion commonly known as the "Strip." The WJC location is approximately three miles north of the Venetian Hotel and Sands Convention Center, the location of the well-known JCK Jewelry Show. The site is also highly accessible from McCarran International Airport.

To attract further investment in the WJC and Las Vegas in general, we will have a multi-million dollar domestic and international marketing campaign to entice people to come. The gem and jewelry museum will become a major draw, as it will be a unique experience for consumers of all ages. The jewelry stores, housing tradespeople and products from around the globe, will become an attraction in and of themselves, exposing buyers to a combination of jewelry stores and products that do not exist anywhere else on the planet. The WJC will become known worldwide as a premier retail jewelry center.

#### ATTACHMENT 1 – REDEVELOPMENT PLAN AREA



#### ATTACHMENT 2 – EMPLOYMENT PLAN POLICY

# CITY OF LAS VEGAS REDEVELOPMENT AGENCY EMPLOYMENT PLAN POLICY

Adopted June 6, 2001

#### **EMPLOYMENT PLAN POLICY**

(As Adopted on June 6, 2001)

#### A. What is the purpose of the Employment Plan Policy?

The purpose of this Employment Plan Policy is to encourage developers and build-to-suit owners/lessees participating in a redevelopment project funded by the Redevelopment Agency to hire individuals of specially targeted population groups (economically disadvantaged residents, physically handicapped, members of racial minorities, veterans or women) who live within the area of operation.

#### B. Who must submit Employment Plans?

1. <u>Developers</u>: As appropriate for the redevelopment project, the developer shall submit to the Redevelopment Agency an Employment Plan for the construction phase of the redevelopment project in accordance with the requirements of this Policy. For purposes of this Policy, a "developer" means any person or entity who is proposing to construct commercial, office, retail or industrial space with the assistance of the Redevelopment Agency and includes both developers of speculative space and build-to-suit owners.

A "developer of speculative space" means any developer who constructs commercial, office, retail or industrial space for the purpose of conveying or leasing to an unknown owner and/or tenant. A "build-to-suit developer" means any developer who constructs commercial, office, retail or industrial space in accordance with the customized specifications of a known owner and/or lessee to whom the space will be conveyed or leased upon completion of the redevelopment project.

2. <u>Build-to-Suit Owners/Lessees</u>: As appropriate for the redevelopment project submitted by a build-to-suit developer, the owner/lessee for which the redevelopment project is to be constructed shall submit to the Redevelopment Agency an Employment Plan for the post construction phase of the redevelopment project in accordance with the requirements of this Policy.

For purposes of this Policy, "build-to-suit owner/lessee" means the owner and/or lessee of commercial, office, retail or industrial space which has been constructed by the developer to the customized specifications of the owner/lessee.

3. <u>Owners/Lessees:</u> An owner/lessee of speculative commercial, industrial, office or retail space shall be exempt from submitting an Employment Plan.

#### C. What is the term of the Employment Plan?

- 1. The developer shall adhere to the Employment Plan only during the construction phase of the development.
- 2. The build-to-suit owner/lessee shall adhere to the Employment Plan for at least as long as the redevelopment project remains subject to the Owner Participation Agreement (OPA)/Disposition and Development Agreement (DDA). Each OPA/DDA will include the specific time periods based on the particular relevant aspects of the project. All subcontractors of permanent operations will be required to adhere to the Employment Plan through contractual language included in any agreement with the build-to-suit owner/lessee. The appropriate requirements of the Employment Plan Policy shall be included in the Owner Participation Agreement.
- 3. Employment Plans must be submitted to the Agency for review during negotiations for redevelopment funding to be approved as part of the OPA/DDA.

#### D. What information must the developer provide in the Employment Plan?

The developer shall provide the Agency with a list and amount of all contracts to be let for the construction of the redevelopment project.

#### E. What procedures shall the developer adhere to?

The developer is required to submit an Employment Plan for the construction phase of the redevelopment project, and shall be referred to the City's Minority Vendors Directory. The developer shall notify the vendors identified in the Minority Vendors Directory of all contracts to be let for the redevelopment project. A copy of the notification shall be submitted to the Redevelopment Agency.

### F. What information must be in the Employment Plan submitted by Build-to-Suit Owner/Lessees?

- 1. A description of the existing opportunities for employment within the area. This information is available from the Nevada Employment Security Department. The Agency shall make every effort to assist the build-to-suit owner/lessee in obtaining this information for inclusion in the Employment Plan.
- 2. A projection of the effect that the redevelopment project will have on opportunities for employment within the area. In other words, the

number of new jobs created as a result of the redevelopment project and a description of the skills required to fill the positions. The build-to-suit owner/lessee must supply this information to the Redevelopment Agency.

- 3. It is the intent of this Policy that a minimum of 51% of all new jobs created as a direct result of the Redevelopment Project be filled by residents of the Redevelopment Area and/or the City of Las Vegas Special Impact Area (SIA) and/or Census Tracts 5.03 and 5.04 (these tracts will be eligible for SIA designation upon release of the 1990 census information). The Redevelopment Agency shall have the authority to reduce the employment requirements of this section after a showing of just cause. This includes the refilling of those jobs for the duration of the Employment Plan. The build-to-suit owner/lessee is required to submit an Employment Plan which describes how the operation will employ persons who are:
  - a. economically disadvantaged
  - b. physically handicapped
  - c. members of racial minorities
  - d. veterans
  - e. women
- 4. The build-to-suit owner/lessee shall, as part of the Employment Plan, utilize one or more of the following referral agencies for the purpose of receiving qualified job applicants. Only nominal administrative fees can be charged to the employee by non-profit referral agencies for referral or job placement. These referral agencies, by virtue of their activities, are recognized as having a knowledge of the applicant pool available to assist in the location of and, in some cases, training and upgrading of skills of qualified applicants to fill the unique needs of each business.
  - a. Nevada Employment Security Department
  - b. Nevada Business Services
  - c. Nevada Black Chamber of Commerce
  - d. Latin Chamber of Commerce
  - e. Las Vegas Indian Center
  - f. Nevada Association for the Handicapped
  - g. Nevada Welfare Department
  - h. Women's Development Center
  - i. St. Vincent's Job Desk
  - i. Community College of Southern Nevada
  - k. Bureau of Vocational Rehabilitation of Southern Nevada
  - I. Dr. Martin Luther King, Jr. Committee
- 5. Build-to-suit owner/lessees shall be required to pay a minimum rate which is the higher of the federal minimum wage or the market rates

- paid by employers in similar businesses in order to ensure that redevelopment jobs provide decent standards of living for employees.
- 6. Build-to-suit owner/lessee shall establish an in-house training program for promoting employees, provided the operation employs a total of more than (25) employees. The training program shall be included as part of the Employment Plan.

#### G. What procedural guidelines must Build-to-Suit Owner/Lessee follow?

- 1. The build-to-suit owner/lessee agrees to submit written notification to the referral agency of job positions available for hire at least thirty (30) working days prior to the employer's anticipated hiring date.
- 2. Such written notification shall include a description of the required job qualifications, the rate of pay, the anticipated hiring date, and the date by which the referral agency must refer qualified applicants to the build-to-suit owner/lessee in order to be considered for hiring to the vacant position including management, technical and professional positions.
- 3. The build-to-suit owner/lessee need not notify the referral agency of any vacancy to be filled by an internal promotion from his own work force.
- 4. In the event that the referral agency fails to refer qualified individuals within thirty (30) working days for consideration of the vacant job openings of which the build-to-suit owner/lessee has notified the referral agency, the build-to-suit owner/lessee will be free to directly fill any and all remaining positions after so notifying the referral agency in writing.
- 5. The build-to-suit owner/lessee shall make the final decision on hiring new employees but shall be encouraged to select employees from among qualified persons referred by the referral agencies. This does not release the build-to-suit owner/lessee from the requirements of this Policy.
- 6. The build-to-suit owner/lessee will not discriminate against any applicant for employment because of race, religion, age, handicap, color, sex, national origin.
- 7. The Redevelopment Agency shall be copied on all written correspondence between the build-to-suit owner/lessee and the referral agency.

#### H. What are the reporting requirements?

- 1. The developer shall inform the Agency of the selected bidder after the bid is awarded, including a justification for not selecting the minority vendor, if such is the outcome. Backup documentation shall be provided to the Agency, as requested.
- 2. The build-to-suit owner/lessee shall submit a report to the Redevelopment Agency within thirty (30) calendar days after the end of each calendar quarter. This report will provide the Agency with a list of employees' names, addresses, rates of pay and health benefit status, and whether or not they were referred by the above agencies. Affected employees shall be notified that this information is being reported to the Agency. The Agency shall use this information for the sole purpose of determining compliance of the owner/lessee with the submitted Employment Plan. This information shall not be submitted to any other person or organization for any other purpose.

#### Assembly Bill No. 664- Assemblymen Arberry and Wendell Williams

#### Chapter 621

An ACT relating to the redevelopment of communities; requiring a proposal for a project of redevelopment to include an employment plan; and providing other matters property relating thereto.

THE PEOPLE OF THE STATE OF NEVADA, REPRESENTED IN SENATE AND ASSEMBLY, DO ENACT AS FOLLOWS:

Section 1. NRS 279.572 is hereby amended to read as follows:

#### 279.572 1. Every redevelopment plan must show:

- [1.] (a) The amount of open space to be provided and the layout of streets.
- [2.] (b) Limitations on type, size, height, number and proposed use of buildings.
- [3.] (c) The approximate number of dwelling units.
- [4.] (d) The property to be devoted to public purposes and the nature of those purposes
- [5.] (e) Other covenants, conditions and restrictions which the legislative body prescribes.
- [6.] (f) The proposed method of financing the redevelopment plan in sufficient detail so that the legislative body may determine the economic feasibility of the plan.

## 2. As appropriate for the particular project, each proposal for a project must also include an employment plan. The employment plan must include:

- (a) A description of the existing opportunities for employment within the area.
- (b) A projection of the effect that the redevelopment project will have on opportunities for employment within the area.
- (c) A description of the manner in which an employer relocating his business into the area plans to employ persons living within the area of operation who are:
  - (1) Economically disadvantaged
  - (2) Physically handicapped
  - (3) Members of racial minorities
  - (4) Veterans
  - (5) Women